

Sundus Rotana

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15 February 2018

Ministry of Edowmets&Religious Affairs

Sultanate of Oman
Dear Humaid ,

Allow us to start with extending our sincere appreciation for the continued support that you have given to Rotana throughout this year and over the years. With a stand-out vision of 100 hotels by 2020 throughout the Middle East, Africa, South Asia and Eastern Europe, we will keep on striving to meet each and every one of your individual needs.

- **CorFlex – our best rate guarantee for you:** CorFlex has been developed to always guarantee you the lowest rate at all our properties. All you need is to be contracted with us at one property and you'll automatically be eligible for this great benefit
- **Expanding our global presence:** Rotana is developing into various new territories including Dar El Salam in Tanzania and Al Khobar in Saudi Arabia. In UAE, four additional hotels will be opening: Beach Arjaan, Pearl Rotana, and Saadiyat Rotana Resort & Villas in Abu Dhabi and Al Bandar Rotana & Arjaan in Dubai. New openings will add an approximately 1,250 rooms to Rotana's existing 16,000 strong room count throughout the region.
- **Rotana e-connect:** With this great tool, you can log on to rotanaeconnect.com with your own unique user code and check for availability of rooms, rates and receive instant confirmation each time you make a booking. Booking through this tool will also give you a 10% discount off the Best Available Rate for all our properties. Log on or sign up now on www.rotanaeconnect.com
- **Rotanamice.com:** This new site consolidates all of our conference, banqueting and events venues across all destinations including weddings, which will make booking your events at Rotana a flawless experience. Check out our extensive choice of venues at www.rotanamice.com

We are pleased to extend **Ministry of Edowmets&Religious Affairs** corporate rates for Sundus Rotana in the Sultanate of Oman which I trust are in line with your expectations.

We have grown with your support and are relying on you to continue growing. I thank you and look forward to welcoming your guests and yourself to our hotels in the near future.

Kind regards,

Fatima Ayari
Director of Catering & Events

CORFLEX

As a corporate client of Rotana, you and your guests are entitled to an automatic 10% discount on the Public Lowest Available Rate throughout all non-contracted Rotana properties:



UAE

ABU DHABI

- Al Maha Arjaan by Rotana
- Al Rawda Arjaan by Rotana
- Beach Arjaan (Q1, 2018)
- Beach Rotana
- Capital Centre Arjaan by Rotana
- Centro Al Manhal
- Centro Capital Centre
- Centro Yas Island
- Hala Arjaan by Rotana
- Khalidiya Palace Rayhaan by Rotana
- Park Arjaan by Rotana
- Park Residences by Rotana
- Park Rotana
- Pearl Rotana (Q1, 2018)
- Saadiyat Rotana Resort & Villas (Q1, 2018)
- Yas Island Rotana

AL AIN

- Al Ain Rotana
- Hili Rayhaan by Rotana

DUBAI

- Al Bandar Arjaan by Rotana (Q1, 2018)
- Al Bandar Rotana (Q1, 2018)
- Al Jaddaf Rotana (Q4, 2018)
- Amwaj Rotana JBR
- Arjaan by Rotana DMC
- Burjuman Arjaan by Rotana
- Centro Barsha
- Jumeira Rotana
- Media Rotana
- Rose Rayhaan by Rotana
- Towers Rotana
- Villa Rotana

FUJAIRAH

- Fujairah Rotana Resort & Spa
- Nour Arjaan by Rotana

RAS AL KHAIMAH

- The Cove Rotana Resort

SHARJAH

- Centro Sharjah

BAHRAIN

AMWAJ ISLAND

- Art Rotana

MANAMA

- Downtown Rotana –

Muharraq

- Majestic Arjaan by Rotana

CONGO

KINSHASA

- Kin Plaza Arjaan by Rotana

EGYPT

SHARM EL SHEIKH

- Grand Rotana Resort & Spa

IRAQ

ERBIL

- Erbil Rotana
- Erbil Arjaan by Rotana

KARBALA

- Karbala Rayhaan by Rotana

SULAYMANIYAH

- Slemani Rotana (Q2, 2018)

JORDAN

AMMAN

- The Boulevard Arjaan by Rotana
- Amman Rotana

KUWAIT

FAHAHEL

- Al Manshar Rotana

LEBANON

BEIRUT

- Gefinor Rotana
- Raouché Arjaan by Rotana

OMAN

MUSCAT

- Sundus Rotana (Q4, 2017)

SALALAH

- Salalah Rotana Resort

QATAR

DOHA

- Oryx Rotana
- Sedra Residences by Rotana
- City Centre Rotana
- Centro Capital

SAUDI ARABIA

AL KHOBAR

- Centro Corniche (Q2, 2018)

JEDDAH

- Centro Shaheen
- Centro Salama (Q1, 2018)

MAKKAH

- Al Marwa Rayhaan by Rotana

RIYADH

- Rosh Rayhaan by Rotana
- Centro Waha
- Centro Olaya (Q1, 2018)

SUDAN

KHARTOUM

- Al Salam Rotana

TANZANIA

DAR ES SALAAM

- Dar Es Salaam Rotana (Q1, 2018)

TURKEY

ISTANBUL

- Burgu Arjaan by Rotana
- Tango Arjaan by Rotana
- Centro WestSide (Q2, 2018)
- WestSide Arjaan by Rotana (Q2, 2018)

Our best rate guarantee for you

In these ever-changing times, **CorFlex** has been developed to ensure you're always guaranteed the lowest available rate at our hotels and resorts.

All you need is a contracted corporate rate with one of our properties and **CorFlex** will automatically be applied to your company profile.

This way you'll always be assured of the lowest available rate without having to spend time searching on other channels.

That's our promise to you.

Our sales team will shortly reach out to you to further explain and answer any questions.

How does it work?

Due to the dynamic nature of pricing in the market, there might be days where the Public Lowest Available Rate is lower than your contracted corporate rate. In these instances, **CorFlex** will automatically offer you a 10% discount on the Lowest Available Rate.

- Your corporate contracted rate is your static yearly ceiling rate.
- CorFlex** guarantees you the lowest rate in those cases that the Public Lowest Available Rate is lower than your contracted rate.

What are the benefits?

- Automatic 10% discount on the Public Lowest Available Rate in your contracted hotels in case the Public Lowest Available Rate is lower than your contracted rates
- Automatic 10% discount on the Public Lowest Available Rate throughout all non-contracted Rotana properties when booking through Rotana e-connect
- Bookings can be made through all your preferred Rotana channels; Ease of booking through Rotana e-connect

CorFlex Terms and Conditions

- Public Lowest Available Rate less 10% is offered when the entire total stay room charges based on the Public Lowest Available Rates, with a 10% discount applied, is lower than the total stay room charges based on your contracted Corporate Rate at the time of making the booking
- Public Rates are dynamic and fluctuate, the Public Lowest Available Rate less 10% can only be determined at the time of confirming a booking. CorFlex cancelled bookings can't be reinstated due to dynamic rate changes and does not apply to existing and pre-booked reservations in case a guest would like to cancel and reinstate on CorFlex rates.

Corporate Rates



Rotana Hotels & Resorts

Hotel Name	Location & Reservation Contact	Room Types	Single Occ.	Double Occ.	Room Nights Req.	Inclusions
Sundus Rotana	Email: reservations.sundus@rotana.com Telephone: +968 24511800 Address: Al Maardih Street, Muscat	Classic Room King / Twin 31sqm	50	55		<ul style="list-style-type: none"> Rates are Subject to 17% tax and service charge. Rates are in Omani Rial and Include a daily buffet breakfast. The special rates have an annual requirement of minimum room 100 nights.
		Premium Room King 46sqm	60	65		

Club Rotana Supplements & Privileges

- Exclusive use of the Club Rotana Lounge for the comfort of our Club Rotana guests
- Exclusive Check-In/Check-Out
- Complimentary Internet access
- Complimentary Executive Breakfast served from 0630 to 1100 Hours
- Complimentary afternoon tea served all day
- Complimentary Internet access
- Welcome amenities in the room
- Personal assistance with requests and bookings
- English and Arabic newspapers and magazines in the lounge
- Basic secretarial assistance

Muscat	Club Rotana – Room Types	Supp. Single Occ.	Supp. Double Occ.	Other Privileges per Hotel
Sundus Rotana	Club Rotana Room King / Twin 31sqm	75	80	Evening cocktails and canapé from 1830 to 2000 Hrs; Two (2) pieces of pressing per day; Use of meeting room for one(1) hour for ten (10) pax at the above mentioned hotel upon availability
	Club Rotana Premium Room King 46sqm	85	90	
	Premium Club Suite King 61sqm	205	210	
	Presidential Suite 190sqm	355	360	

Exhibition & Major Event / Holiday Dates

Corflex is applicable during the following exhibitions & major event / holiday dates:

Exhibitions & Events	Dates (Subject to Change)
Muscat Internal Design Furnishing Expo (IDF Oman) Agro Oman Oman Minerals and Mining Exhibition Comex Oman	January 22-24 2018 March 26-28 2018 April 24-28 2018 May 7-9 2018
Key holidays	Dates (To be announced by Government officials)
Isra's Wal Miraj Eid Al Fitr Eid Al Adha Hijri New Year National Day Birthday of Prophet Muhammed	April 13 2018 June 16 2018 August 22 2018 September 11 2018 November 18 2018 November 20 2018

Reservation & Payments

Rates & Reservations

- All quoted rates are valid until 31st December 2018.
- All rates shown are quoted in Omani Rials, OMR per room per night; all rates shown are non-commissionable & subject to Municipality Fees & Service Charge:
 - All rates shown are non-commissionable & subject to 17% tax and service charge
- Tax Service charge and fee structure are subject to change as per the governing laws of the Sultanate of Oman.
- Rotana reserves the right to amend or withdraw these rates at any stage during the period of this contract (save in respect of reservation already booked and paid) by notice to Client.
- Reservations will only be considered guaranteed when confirmed in writing or with a credit card number quoted at time of booking.
- All guaranteed reservations must be cancelled 24 hours prior to the day of arrival. Otherwise, the Hotels reserve the right to make a charge for a minimum of 1 night. A cancellation number will also be quoted at the time of cancellation.
- Bookings for 10 rooms or more will be considered a group booking and separate rates will apply.
- Long term booking please contact us for length of stay more than 30 consecutive nights.

Arrival / Departure

- All bookings will be subject to 24 hours release prior to the day of arrival unless the hotel receives a guarantee for the booking in the form of a credit card or Local Purchase Order (LPO).
- Departing on a date earlier than the confirmed departure date is subject to a one night's charge unless advised at least 24 hrs. in advance.
- Check-in is from 2pm onwards. Arrivals between 9 AM and 2 PM may be checked-in subject to availability. Guests arriving before 9 AM maybe subject to the previous night's charges.
- The Hotels reserve the right to charge for a minimum of 1 night in the event of a non-arrival of a guaranteed booking.
- Guests are requested to vacate their rooms by 12 noon. Check-out can be extended to 1 PM without charges subject to availability. Check-out between 3 PM and 6 PM, a 50% charge may be applied. Check-out after 6 PM may be subject to a one night charge.

Payment

- Accounts must be settled on departure unless a credit account has been arranged prior to arrival and a Local Purchase Order (LPO) received.
- A credit amount may take 28 days to set up and Rotana will only consider setting up such an account subject to the receipt of a completed application per property & satisfactory references. The setting up of an account is entirely at Rotana's discretion and Rotana shall not be required to give any reason for refusal. In the event that an account is set up, invoices must be settled within 30 days of receipt.
- Rotana accepts cash and the following credit/debit cards - Visa, MasterCard, Diners Card, and American Express.

General Rotana Conditions

- A quarterly review will be held between the designated account manager representing Rotana and your respective company representative to go through the room night's materialization of your company and the service provided by our company.
- Rates are as agreed with Client (and as stated in this agreement) and Client agrees that they will not be amended /changed /divulged to any third party unless specifically authorized by both of the Client and a duly authorized Rotana hotel team member or colleague.

(Name and Signature)
(Position)
Ministry of Edowmets&Religious Affairs
Sundus Rotana Muscat
 Date

Name Ali Albusaidi
Events Executive

15 February 2018

Our Brands

Rotana
Hotels & Resorts

With a wide range of services and facilities housed under the brand umbrella, Rotana Hotels & Resorts offers something for every type and level of traveler. The brand's success is founded on its portfolio of 4 and 5 star properties and on its ability to attract some of the most renowned names in the restaurant world.

Rayhaan
Hotels & Resorts by Rotana

In this ever-changing world, some of our guests seek to reflect their preferences in their choice of accommodation. In respecting the needs of our guests we have introduced an alcohol-free option within Rotana's hotel and resort portfolio.

Arjaar
Hotel Apartments by Rotana

First-class hotel apartments, with an added personal touch, characterize Arjaan by Rotana, a product that has been developed with both long-term guests and families in mind. They represent the height of elegant city living for long stay residents and for families, set in some of the loveliest hotel apartment buildings to be found.

CENTRO
Hotels by Rotana

Centro, Rotana's lifestyle affordable brand, redefines the conventional concept of economical comfort by offering superior class accommodation and hospitality. With its smart and stylish outlook, Rotana hopes to meet the demands of the new generation of travelers who seeks both finesse and functionality at reasonable rates.

The Residences
by Rotana

The Residences by Rotana are furnished and unfurnished, non-serviced branded residential buildings, architecturally designed using Rotana specifications and standards. They have limited services such as concierge, property maintenance and leisure facilities.

Rotana Rewards

Join the elite world of Rotana Rewards and choose from a wide array of benefits including complimentary dining, recognition and upgrades as well as great rewards. Find out more [here](#).



Rotana Rewards Classic:
Rewards you for conferences, meetings and room bookings that you make at Rotana properties



Rotana Rewards Select:
A unique program designed to reward frequent travelers based on three tiers - Select, Gold & Platinum.



Rotana Rewards Exclusive:
Offers you complimentary dining and exclusive benefits in our hotels and restaurants

Rotana E-Connect

Rotana
e-connect

With Rotana E-connect, you can log on to rotanaeconnect.com with your own unique user code and check for availability of rooms, rates and receive instant confirmation each time you make a booking.

Log on or sign up now on www.rotanaeconnect.com for a world of convenience!

Rotana Mobile App – Browsing & booking on the go!

With Rotana's mobile app, you can search and book any of our Rotana hotels or resorts in the region, make instant hotel reservations, online check-in and so much more. As a Rotana Rewards member you can also login to your private account to view your profile information or to book your special rates.

Download our app on your smartphone today and receive 1,000 extra Rotana Rewards points for each booking made via the Rotana Mobile App. Available on IOS, Android, Blackberry and Windows devices.